

# AEDC Operations, Maintenance, and Management

## Risk Assessment

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AEDC/PKP

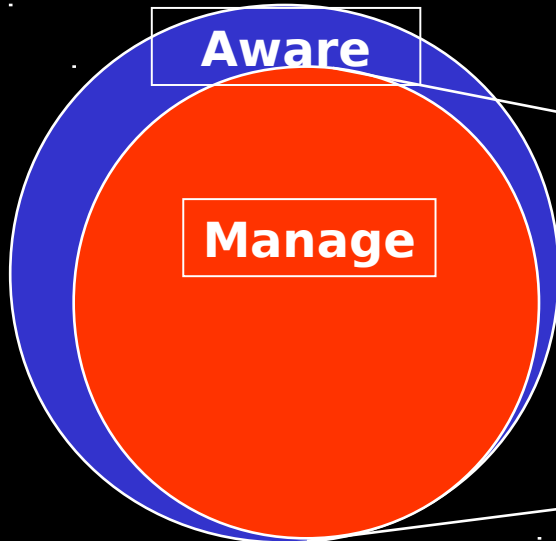
## Topics:

- Why Do a Risk Assessment?
- How Will It Be Used?
- How Was It Accomplished?
- What Were The Results?
- What's Next?

Why?

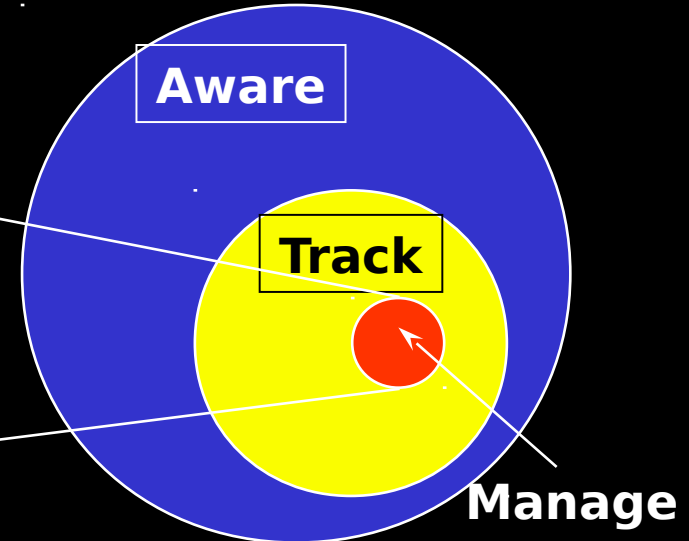
# There's a Shift in Focus

**Where we've been:**



**Focus work effort  
on key areas**

**Where we're going:**



# What Is A Risk?

- Risk can be defined as: the inability to meet a program requirement - technical, cost, or schedule

Or

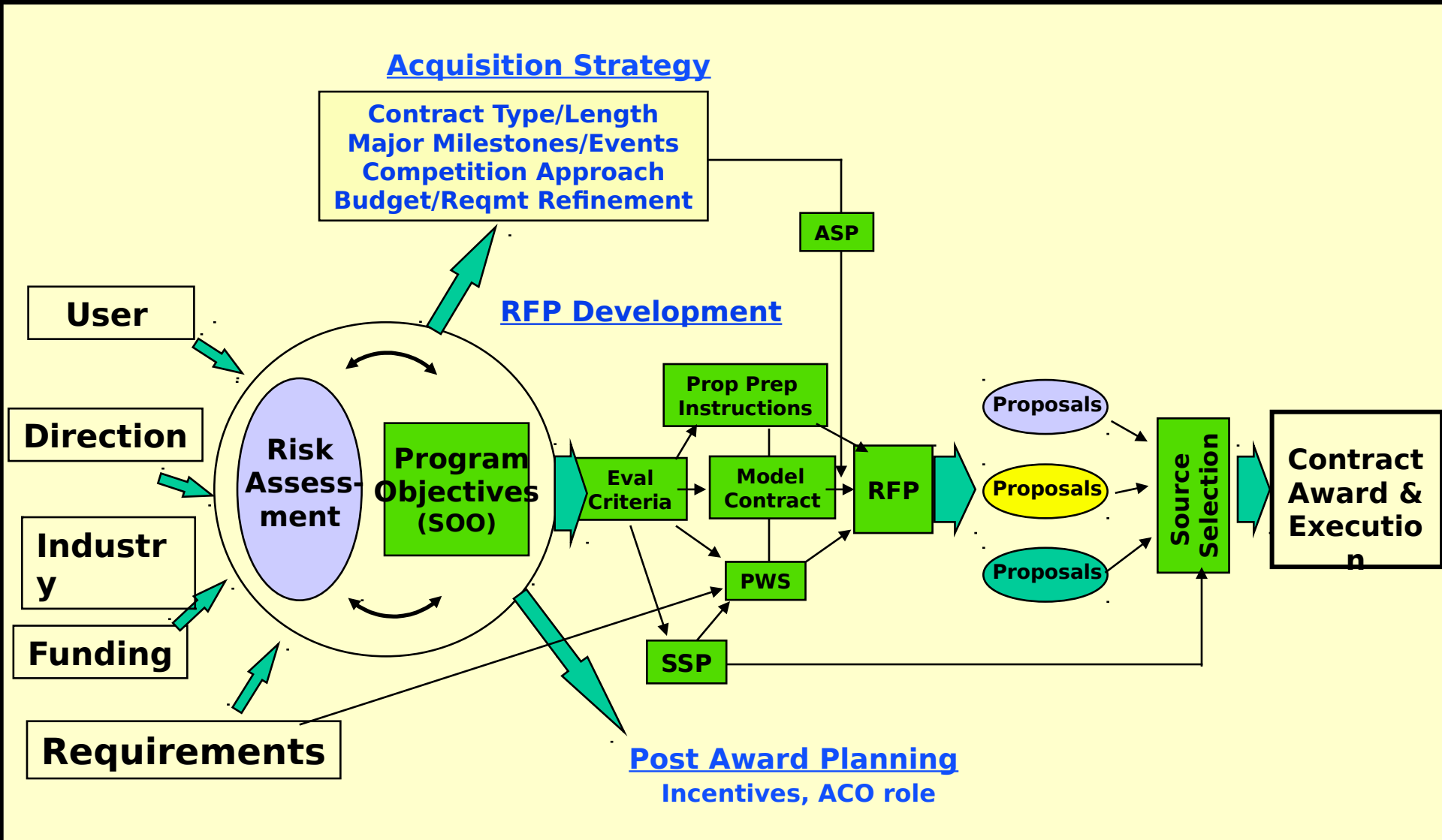
- The likelihood of an unwanted event occurring in combination with significance of the consequence of that occurrence

***Risk = Likelihood +  
Consequence***

***Risk = ~~Current State of AEDC~~***

How Will It Be Used?

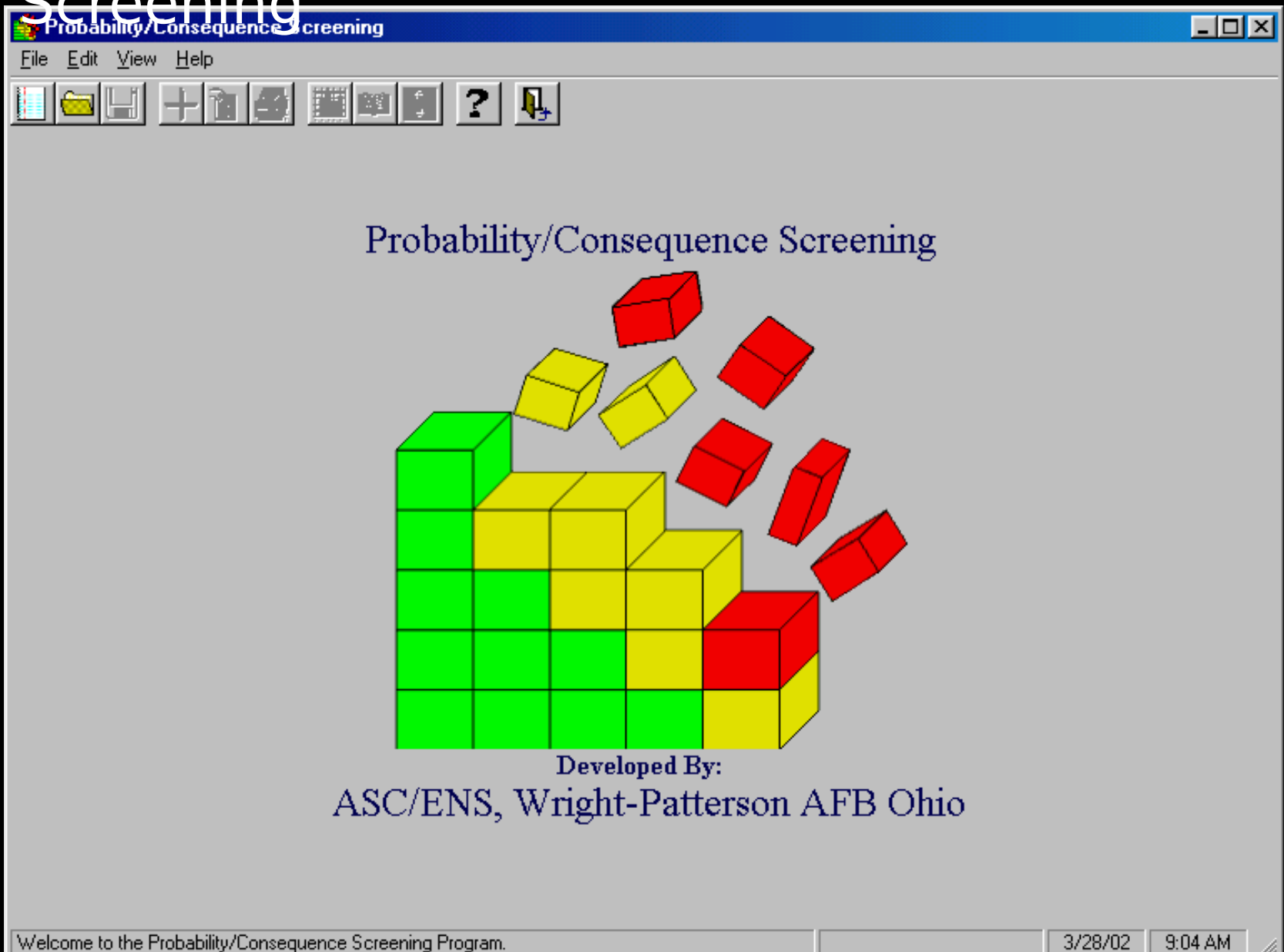
# Risk Management Process Model



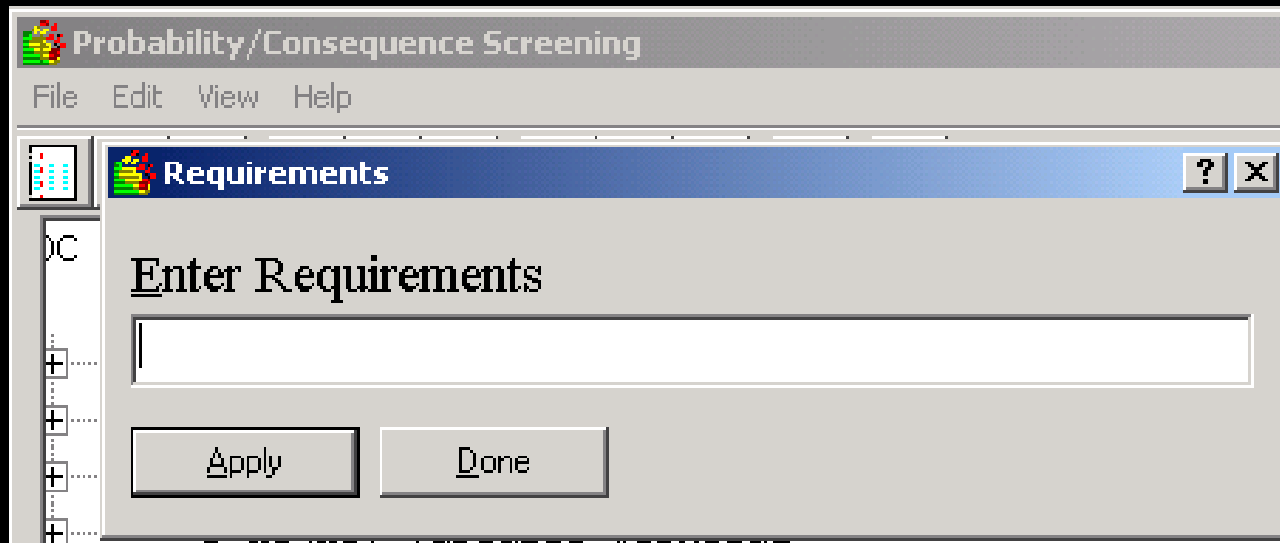
How Was It Accomplished?



# The Tool: Probability/Consequence Screening



# The Process: Step 1, Brainstorm Requirements



# Requirements Identified:

1. Plan and Conduct Integrated Tests
2. Operate AEDC Assets
3. Maintain AEDC Assets
4. Work Force Management
5. Modernize AEDC Assets
6. Long Range Planning – Govt Responsibility
7. Perform Analysis and Evaluation
8. Contract Management
9. Financial Management
10. Market – Govt Responsibility

# Requirements Identified:

- 11.Support External Reporting
- 12.Environmental, Safety, Health, and Quality
- 13.Physical and Information Security
- 14.Property Accountability
- 15.Develop Good Public/Private Partnerships – Govt Responsibility
- 16.Improve Efficiency/Productivity
- 17.Significantly Reduce Costs
- 18.Measure Performance
- 19.Manage Energy – Special Attention to Scheduling

## Requirements Identified:

20.Sustain Un-compromised Customer Trust

21.Achieve Customer Intimacy

22.Seamless Compliant MIS Integration/O&M

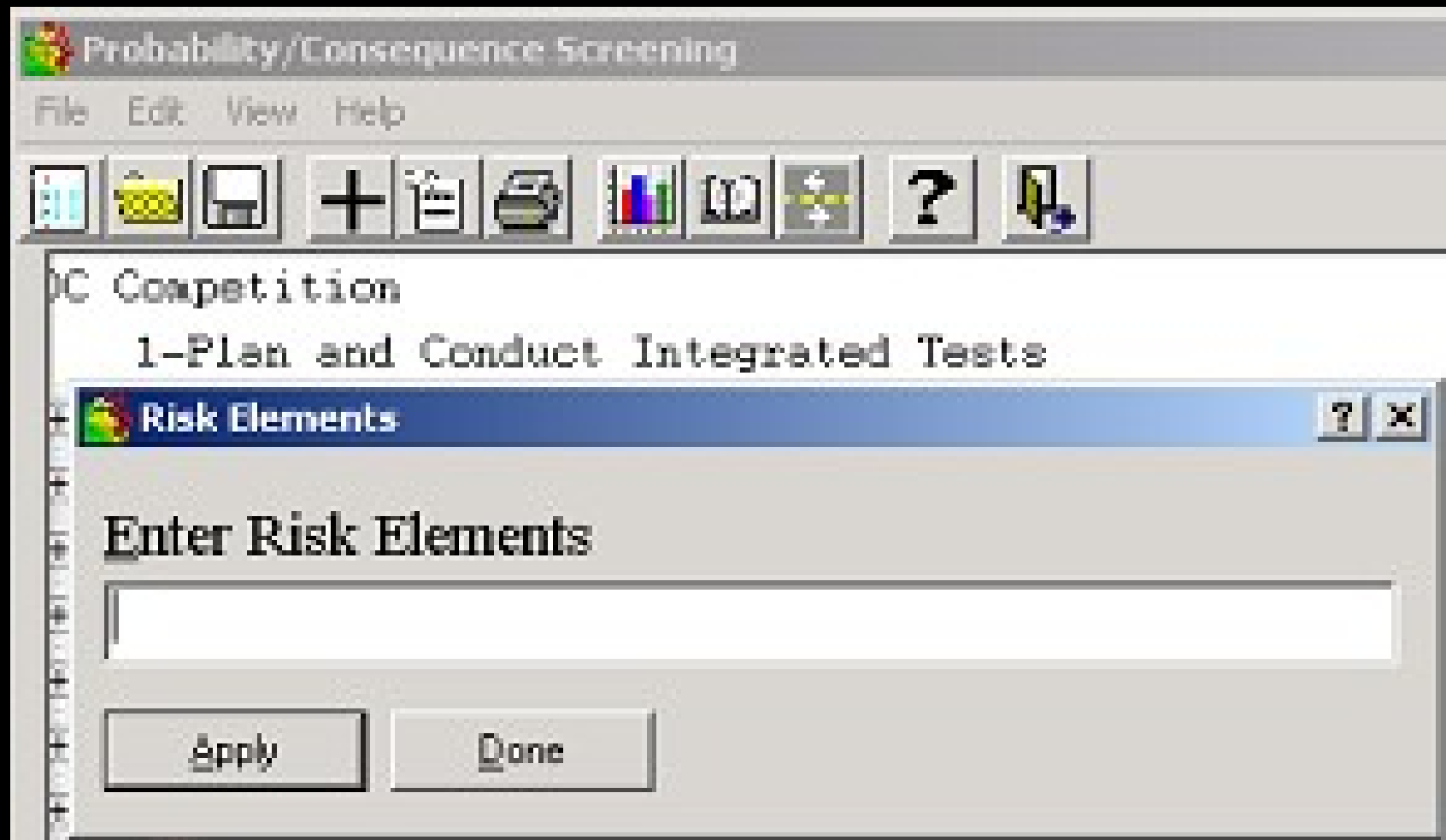
23.Advance State of the Art in Test and Analysis

24.Implement Enterprise Process Management  
System (Contractor Must Feed Govt System)

25.Public Affairs

26.Integrate All of the Above













# The Process: Step 2, Identify Risk Elements for Each Requirement





OC Competition

## 1-Plan and Conduct Integrated Tests

- + .....  A-Insufficient Technical Know How
- + .....  B-No Customers for a Specific Test Complex
- + ..... C-Too Many Customers
- + ..... D-Highly Variable Workload
- + ..... E-Damage to Facilities
- + .....  F-Facility Not Available
- + .....  **G-Costs Too High**
- + .....  H-Energy Costs Too High
- + .....  I-Not Capturing Important Information from Tests
- + ..... J-Unmanageable Environmental Constraints
- + .....  K-Unmanageable ITAR Constraints
- + .....  L-Changing Requirements
- + .....  M-Damage to Propulsion Test Articles
- + .....  N-Security Constraints
- + .....  O-Damage to Space and Missiles Test Articles
- + .....  P-Damage to Aircraft Test Articles

# The Process: Step 3, Assess Probability and Consequences of Each Risk Element

The screenshot displays the 'Probability/Consequence Screening' application window. The main menu bar includes 'File', 'Edit', 'View', and 'Help'. The toolbar contains icons for various functions like opening files, saving, printing, and help. The main workspace shows a project tree with 'DC Competition' and '1-Plan and Conduct Integrated Tests'. A 'Risk Assessment' dialog box is open, showing the following details:

- Risk:** Costs Too High
- Owner:** [Empty field]
- Probability of Occurrence:**
  - ☐ No Risk
  - ☐ Level 1: 0 - 10%
  - ☐ Level 2: 11 - 40%
  - ☐ Level 3: 41 - 60%
  - ☐ Level 4: 61 - 90%
  - ☒ Level 5: 91 - 100%
- Consequence of Occurrence:**
  - Performance (Moderate):**
    - ☐ Negligible
    - ☐ Minor
    - ☒ Moderate
    - ☐ Serious
    - ☐ Critical
  - Schedule:** [Empty field]
  - Cost:** [Empty field]
- Line Item:** [Empty field]
- Annotations:** Test Area specific

The dialog box has 'OK', 'Cancel', and a '?' button. The status bar at the bottom shows the date '3/25/2002' and time '12:13 PM'. The Windows taskbar at the very bottom shows the 'Start' button and several open applications including 'Inbox...', 'Acqui...', 'Proba...', 'Paper...', 'untitl...', 'supp...', and 'RISK ...'.



# PROBABILITY

**Level**

**Interpretation**

**1**

**VERY UNLIKELY TO OCCUR**

**2**

**UNLIKELY TO OCCUR**

**3**

**MAY OCCUR ABOUT HALF OF THE TIME**

**4**

**LIKELY TO OCCUR**

**5**

**VERY LIKELY TO OCCUR**

# CONSEQUENCE

## • **Negligible** LEVELS

- An event that would have NO EFFECT on the program

## • **Minor**

- Event that would cause a SMALL cost or schedule increase
- Requirements would STILL be achieved

## • **Moderate**

- Event that would cause a MODERATE cost and schedule increase
- Requirement would STILL be achieved

## • **Serious**

- Event that would cause a MAJOR cost and schedule increase
- Secondary requirements MAY NOT be achieved

## • **Critical**

- Event that would cause program FAILURE
- Program would fail to meet minimum

What Were The Results

# Risk Matrix

## AEDC Competition-Consequence Screening Matrix

4/12/02

	NEGLIGIBLE	MINOR	MODERATE	SERIOUS	CRITICAL
Level 5: 91 - 100%		C1D, S1H, C1H, P1L, P1N, P18B	P2N, P2P, P3N, P6C, P6D, P9D, P17A, P17D, P17I, P22D	P2G, P9G, P17C, P17J, P24A	P17B, P17F
Level 4: 61 - 90%		C1R, S1S, P2E, P3E	C1S, P2L, P3L, P4I, P5E, P9B, P9E, P10D, P12B, P16B, P16C	P5B, P5D, P5G, P5I, P6A, P7B, P22B, P22C	P17E, P22A
Level 3: 41 - 60%		P10A	P2B, P2I, P2O, P3B, P3I, P4C, P4E, P4F, P5H, P8C, P18D	P2A, P2J, P2M, P3A, P3G, P3J, P3M, P4B, P4D, P4G, P5A, P5C	P2H, P17H
Level 2: 11 - 40%		P1B, P11A, P11C, P14A, P14B, P19B, P19C, P23C, P23F	P1M, P1Y, P3D, P5K, P8D, P9A, P11B, P12A, P12C, P16A	P2F, P3C, P3F, P5F, P12D, P26A, P26C	P1A, P1K, P20A
Level 1: 0 - 10%		P1P, S1Q, P1W, P2D, P4H, P10B, P10C	S1C, P1U, P3D, P3P, P4A, P8B, P13C, P19A, P25A	P1E, S1F, P1I, P1J, P1O, P1T, P1V, S1X, P2C, P2K, P2Q, P3K	P3H, P20B

Low Risk

Moderate Risk

High Risk

## Next Steps:

- Analysis
- Validation
- Mitigation

# Requirements With **High Risks**

## 1. Plan and Conduct Integrated Tests

- 1a. Insufficient technical knowledge – level 2, serious
  - **Mitigation strategy:**
    - Evaluate plan for capturing existing knowledge and maintaining in future – staffing plan
    - Possible evaluation factor
    - Past performance record
- 1g. Costs Grow or Reductions Don't Happen – level 5, serious
  - **Mitigation strategy:**
    - Plan for achieving significant cost reductions
    - Translate cost reductions into price reductions
    - Past performance record in delivering cost reductions

# Requirements With **High Risks**

## 1. Plan and Conduct Integrated Tests

- **1K.** Unmanageable ITAR constraints – level 2, critical
  - **Mitigation strategy:**
    - Clearly establish requirements
    - Ensure plans, agreements, and procedures are in place and followed
    - Ensure timely identification of affected programs
    - Past performance record

# Requirements With **High Risks**

## 2. Operate AEDC Assets

- 2g. Security constraints – level 5, serious
  - **Mitigation strategy:**
    - Clearly established requirements
    - Establish and evaluate plan for effective personal/electronic access balanced against increasingly heightened threat level
    - Past performance record
- 2h. Catastrophic failures – level 3, critical
  - **Mitigation strategy:**
    - Plan for risk assessment , requirements identification, prioritization, and timely execution



# Requirements With **High Risks**

## 5. Modernize AEDC Assets

- 5b. Test/maintenance schedule conflict – level 4, serious
  - **Mitigation strategy:**
    - Clearly established requirements
    - Process to balance test/maintenance requirements and resolve conflicts
    - Past performance record
- 5d. Loss of external AEDC advocates – level 4, serious (*A Government issue*)
  - **Mitigation strategy:**
    - Evaluate level of “good will”/clout

# Requirements With **High Risks**

## 5 Modernize AEDC Assets

- 5g. Insufficient technical knowledge – level 4, serious
  - **Mitigation strategy:**
    - Clearly established requirements
    - Evaluate plan for capturing existing knowledge and maintaining in future
    - Possible evaluation factor
    - Past performance record
- 5i. Environmental constraints – level 4, serious
  - **Mitigation strategy:**
    - Clearly established requirements
    - Evaluate plan for environmental compliance and anticipation of future changes
    - Past performance record

# Requirements With **High Risks**

## 6. Long Range Planning – Gvt

### Responsibility

- 6a. Ill-defined requirements – level 4, serious (A *government issue*)

- **Mitigation strategy:**

- Concerted effort to define and communicate requirements
- Documentation and control of requirements

# Requirements With **High Risks**

## 7. Perform Analysis and Evaluation

- 7b. Inadequate customer interest – level 4, serious (a government issue)
  - **Mitigation strategy:**
    - Show value added or abandon

# Requirements With **High Risks**

## 9. Financial Management

- 9g. Workload driven price changes – level 5, serious (*A government issue*)
  - **Mitigation strategy:**
    - Establish, document, and follow a “pricing” model – reach stability
    - Timely establishment of prices
    - Timely communication with customers

# Requirements With High Risks

## 17. Significantly Reduce Cost

- 17b. Unwillingness to accept greater risks – level 5, critical (*principally a government issue*)
  - **Mitigation strategy:**
    - Corporate lead discussions and “coaching” on risk taking and management ... *just what the Commander has been doing lately*
    - Clearly established goals and objectives – *what are we trying to accomplish, level of importance, and “trade space”* ... how far are we willing to go?
    - Clearly established rewards and penalties
- 17f. Lack of AEDC’s ability to communicate what, how, and why things are being done today – level 5, critical (govt)
  - **Mitigation strategy:**
    - Concerted effort to describe “AEDC today”
    - Timely and open communications
    - One-on-one Gvt-industry interchange
    - Aggressive release of information and data (exceptions very limited)

# Requirements With **High Risks**

## 17. Significantly Reduce Cost

- 17c. Restrictive government policies, AFIs, OSHA, etc – level 5, serious (a government issue)

- **Mitigation strategy:**

- Aggressive challenge of functional policies, if unsuccessful or if penalized in funding process, use ACE org
- Past performance in efficiently operating in similar environment

- 17j. Too accommodating regarding test schedules – (energy/other cost drivers – level 5, serious)

- **Mitigation strategy:**

- Aggressively manage and scrutinize test scheduling
- Evaluate strategy to track and charge real-time costs

# Requirements With **High Risks**

## 17. Significantly Reduce Cost

- 17e. Lack of understanding of what, how, and why things are being done today – level 4, critical
  - **Mitigation strategy**
    - Timely, and open discussions
    - One-on-one Gvt-industry interchange
    - Aggressive release of information and data (exceptions very limited)
- 17h. Ill-defined products – level 3, critical
  - **Mitigation strategy**
    - Ensure requirements and products are well defined
    - Evaluate Offeror definition of planned products



# Requirements With **High Risks**

## 20. Sustain Uncompromised Customer Trust

- 20a. Inadequate OCI implementation – level 2, critical
  - **Mitigation strategy:**
    - Maintain a restrictive OCI clause
    - Clearly define expectations for a relaxed OCI clause
    - Carefully evaluate planned mitigation and information safeguarding policies and procedures
    - Ensure mitigation plans and safeguards are in place
    - Aggressively manage
    - Evaluate past performance record in similar relationships

# Requirements With **High Risks**

## 22. Seamless Compliant MIS Integration/O&M

- 22a. Incompatibility between AEDC and contractor systems
  - level 4, critical
    - **Mitigation strategy:**
      - GFE MIS systems
      - Clearly define requirements and expectations
      - Thoroughly evaluate proposed systems – test before acceptance!
      - Past performance record in similar environment
- 22b. Lack of integration between contractors – level 4, serious
  - **Mitigation strategy:**
    - GFE MIS systems
    - Minimize number of contractors
    - Choose one contractor as primary MIS provider
    - Thoroughly evaluate proposed systems – test before acceptance!
    - Past performance of either providing MIS or interfacing with other MIS

# Requirements With **High Risks**

## 22. Seamless Compliant MIS Integration/O&M

- 22c. Ill-defined requirements – level 4, serious
  - **Mitigation strategy:**
    - Clearly define requirements and expectations
    - One-on-one Govt-industry interchange
    - Aggressive collection and release of information and data (exceptions very limited)

# Requirements With **High Risks**

## 24. Implement Enterprise Process Management System (Contractor Must Feed Govt System)

- 24a. Inability to communicate what an EPMS is - level 5, serious
  - **Mitigation strategy:**
    - Clearly establish requirements and expectations
    - Describe AEDC's key processes
    - One-on-one Govt-industry interchange



# Requirements With **Moderate Risks**

## 1. Plan and Conduct Integrated Tests

- 1s. **Restrictive work rules** – level 4, moderate
  - **Mitigation strategy:**
    - Plan for eliminating or dealing with restrictive rules
    - Past performance record

# Requirements With Moderate Risks

## 2. Operate AEDC Assets

- 2n. **Aging infrastructure** – level 5, moderate
  - **Mitigation strategy:**
    - Plan for maintaining/upgrading ... sound requirements
    - Prioritization process identifies order of execution properly balanced with test schedules
- 2p. **Changing government policies and requirements** – level 5, moderate
  - **Mitigation strategy:**
    - Timely assessment and communication of changes .. reasoned challenges as appropriate
    - Clearly defined response expectations
    - Past performance in similar environment
- 2l. **Restrictive work rules** – level 4, moderate
  - **Mitigation strategy:**
    - Plan for eliminating or dealing with restrictive rules
    - Measure progress and performance
    - Past performance record

# Requirements With Moderate Risks

## 2. Operate AEDC Assets

- 2a. **Insufficient technical knowledge** – level 3, serious
  - **Mitigation strategy:**
    - Evaluate plan for capturing existing knowledge and maintaining in future – staffing plan
    - Possible evaluation factor
    - Past performance record
- 2j. **Lack of qualified government workforce** – level 3, serious
  - **Mitigation strategy:**
    - Clearly define government roles and responsibilities
    - Assess current state
    - Develop and maintain requisite staff



# Requirements With Moderate Risks

## 2. Operate AEDC Assets

- 2m. **Inadequate O&M documentation and procedures** – level 3, serious
  - **Mitigation strategy:**
    - Clearly establish requirements and expectations
    - Aggressive collection and release of incumbents' procedures, processes, etc. If developed under contract – release
    - Evaluate plan for providing and upkeep of documentation
    - Past performance record
- 2b. **Inadequate configuration management** – level 3, moderate
  - **Mitigation strategy:**
    - Clearly establish requirements and expectations
    - Aggressive collection and release of information and data (exceptions very limited)
    - Evaluate plan for providing and upkeep of documentation
    - Past performance record

# Requirements With Moderate Risks

## 2. Operate AEDC Assets

- 2o. **Inadequate function interface** – level 3, moderate
  - **Mitigation strategy:**
    - Clearly define interface requirements
    - Aggressively manage lines of communication
- 2i. **Inadequate operational processes** – level 3, moderate
  - **Mitigation strategy:**
    - Clearly define requirements and expectations
    - Evaluate processes
    - Past performance record
- 2f. **Environmental constraints** – level 2, serious
  - **Mitigation strategy:**
    - Clearly define requirements and expectations
    - Evaluate plans and procedures
    - Experienced/qualified leadership
    - Aggressively manage lines of communication
    - Past performance record

# Requirements With Moderate Risks

## 3. Maintain AEDC Assets

- 3n. **Aging infrastructure** – level 5, moderate
  - **Mitigation strategy:**
    - Plan for maintaining/upgrading ... sound requirements
    - Prioritization process identifies order of execution properly balanced with test schedules
- 3l. **Restrictive work rules** – level 4, moderate
  - **Mitigation strategy:**
    - Plan for eliminating or dealing with restrictive rules
    - Past performance record

# Requirements With Moderate Risks

## 3. Maintain AEDC Assets

- 3a. **Insufficient technical knowledge** – level 3, serious
  - **Mitigation strategy:**
    - Evaluate plan for capturing existing knowledge and maintaining in future – staffing plan
    - Possible evaluation factor
    - Past performance record
- 3g. **Security constraints** – level 3, serious
  - **Mitigation strategy:**
    - Clearly define requirements and expectations
    - Evaluate plans and procedures
    - Experienced/qualified leadership
    - Aggressively manage lines of communication
    - Past performance record

# Requirements With Moderate Risks

## 3. Maintain AEDC Assets

- 3j. **Lack of qualified government workforce** – level 3, serious
  - **Mitigation strategy:**
    - Clearly define government roles and responsibilities
    - Assess current state
    - Develop and maintain requisite staff
- 3m. **Inadequate O&M documentation and processes** – level 3, serious
  - **Mitigation strategy:**
    - Clearly establish requirements and expectations
    - Aggressive collection and release of information and data (exceptions very limited)
    - Evaluate plan for providing and upkeep of documentation
    - Past performance record

# Requirements With Moderate Risks

## 3. Maintain AEDC Assets

- 3b. **Inadequate configuration management** – level 3, moderate
  - **Mitigation strategy:**
    - Clearly establish requirements and expectations
    - Aggressive collection and release of information and data (exceptions very limited)
    - Evaluate plan for providing and upkeep of documentation
    - Past performance record
- 3i. **Inadequate maintenance processes** – level 3, moderate
  - **Mitigation strategy:**
    - Clearly define requirements and expectations
    - Evaluate processes
    - Past performance record

# Requirements With Moderate Risks

## 3. Maintain AEDC Assets

- 3c. **Insufficient funds** – level 2, serious
  - **Mitigation strategy**
    - Well developed requirements and sound prioritization process linked to impacts and desired outcomes
    - Sound programming, planning, and budgeting process
    - Well managed work execution programs
- 3f. **Environmental constraints** – level 2, serious
  - **Mitigation strategy**
    - Clearly define requirements and expectations
    - Evaluate plans and procedures
    - Experienced/qualified leadership
    - Aggressively manage lines of communication
    - Past performance record

# Requirements With Moderate Risks

## 3. Maintain AEDC Assets

- 3h. **Creating catastrophic failures** – level 1, critical
  - **Mitigation strategy:**
    - Plan for maintaining/upgrading ... sound requirements
    - Prioritization process identifies order of execution properly balanced with test schedules
    - Follow disciplined maintenance processes and procedures
    - Past performance record



# Requirements With Moderate Risks

## 4. Work Force Management

- 4i. Unable to identify core/staffing competency – level 4, moderate
  - **Mitigation strategy:**
    - Clearly describe requirements
    - Evaluate and approve staffing plan
    - Past performance record
- 4b. Improper skill mix – level 3, serious
  - **Mitigation strategy:**
    - Clearly describe requirements
    - Evaluate and approve staffing plan
    - Past performance record

# Requirements With Moderate Risks

## 4. Work Force Management

- 4d. **Noncompetitive salaries** – level 3, serious
  - **Mitigation strategy:**
    - Ensure full understanding of cost reduction initiatives related to compensation plans
    - Monitor performance and give feedback
- 4g. **Inability to attract and retain skilled resources** – level 3, serious
  - **Mitigation strategy:**
    - Clearly define requirements and performance expectations
    - Evaluate staffing plan
    - Monitor performance and give feedback
    - Past performance record

# Requirements With Moderate Risks

## 4. Work Force Management

- 4c. **Loss of corporate memory** – level 3, moderate
  - **Mitigation strategy:**
    - Evaluate plan for capturing existing knowledge and maintaining in future – staffing plan
    - Consider special RFP language
- 4e. **Unable to adjust work force to workload**
  - **Mitigation strategy:**
    - Clearly define workload requirements
    - Clearly define performance expectations
    - Evaluate staffing plan and areas of disconnect
    - Monitor performance and give feedback

# Requirements With Moderate Risks

## 4. Work Force Management

- 4f. **Ineffective transformation** – level 3, moderate
  - **Mitigation strategy:**
    - Clearly define requirements and expectations
    - Evaluate initiative/transformation plans
    - Monitor performance and give feedback
    - Past performance record

# Requirements With Moderate Risks

## 5 Modernize AEDC Assets

- 5E **III-Defined Requirements** – Level 4, Moderate
  - **Mitigation Strategy:**
    - Clearly define requirements and expectations
- 5A **Insufficient Investments** – Level 3, Serious
  - **Mitigation Strategy:**
    - Clearly define requirements and expectations
    - Evaluate initiative/investment plans
    - Monitor performance and give feedback
    - Past performance record

# Requirements With Moderate Risks

## 5 Modernize AEDC Assets

- 5C **Immature Technical Solutions** – Level 3, Serious
  - **Mitigation Strategy:**
    - Clearly define requirements and expectations
    - Evaluate Plan for Providing Leading Edge Technology
- 5H **Inadequate Configuration Management**– Level 3, Moderate
  - **Mitigation Strategy:**
    - Clearly establish requirements and expectations
    - Aggressive collection and release of information and data (exceptions very limited)
    - Evaluate plan for providing and upkeep of documentation
    - Past performance record

# Requirements With Moderate Risks

## 5 Modernize AEDC Assets

- 5F Ineffective Planning and Programming – Level 2, Serious
  - Mitigation Strategy:
    - Clearly establish requirements and expectations
    - Past performance record

# Requirements With Moderate Risks

## 6 Long Range Planning – Gvt Responsibility

- **6C Transient Leadership** – Level 5, Moderate
  - Mitigation Strategy:
- **6D Intransient Leadership** – Level 5, Moderate
  - Mitigation Strategy:
- **6B Lack of Innovation** – Level 3, Serious
  - Mitigation Strategy:



# Requirements With Moderate Risks

## 7 Perform Analysis and Evaluation

- 7A **Inadequate Tools**– Level 3, Serious
  - Mitigation Strategy:
- 7C **Lack of Adequate Skills**– Level 3, Serious
  - Mitigation Strategy:

# Requirements With Moderate Risks

## 8 Contract Management

- 8C Escalating Fringe Benefit Costs– Level 3, Moderate
  - Mitigation Strategy

# Requirements With Moderate Risks

## 9 Financial Management

- 9D Proliferation of Fund Elements – Level 5, Moderate
  - Mitigation Strategy:
- 9B Changing Rules Interpretation – Level 4, Moderate
  - Mitigation Strategy:

# Requirements With Moderate Risks

## 9 Financial Management

- 9E Inadequate Financial Analysis– Level 4, Moderate
  - Mitigation Strategy:
- 9F Incompatible Contractor Provided Systems– Level 3, Serious
  - Mitigation Strategy:

# Requirements With Moderate Risks

## 10 Market

- 10D Insufficient Understanding of the Market– Level 4, Moderate
  - Mitigation Strategy

# Requirements With Moderate Risks

## 12 Environmental, Safety, Health and Quality

- 12B **Changing Requirements**– Level 4, Moderate
  - Mitigation Strategy
- 12D **Regulatory Non-Compliance**– Level 2, Serious
  - Mitigation Strategy

# Requirements With Moderate Risks

## 16 Improve Efficiency/Productivity

- 16B **III-Defined Objectives and Measures**–  
Level 4, Moderate
  - Mitigation Strategy
- 16C **Constrained by Procedures and Regs**–  
Level 4, Moderate
  - Mitigation Strategy

# Requirements With Moderate Risks

## 16 Improve Efficiency/Productivity

- 16E **Too Accommodating** – Level 4, Moderate
  - Mitigation Strategy
- 16D **Excessive Risk Aversion**– Level 4, Moderate
  - Mitigation Strategy



# Requirements With Moderate Risks

## 17. Significantly Reduce Cost

- 17a. **Inability to think out of the box** – level 5, moderate
  - **Mitigation strategy:**
    - Corporate lead discussions and “coaching” on risk taking, out-of-the box thinking, and management ... *just what the commander has been doing lately*
    - Clearly established goals and objectives – *what are we trying to accomplish, level of importance, and “trade space”* ... how far are we willing to go?
- 17d. **Restrictive work rules**– level 5, moderate
  - **Mitigation strategy:**
    - Plan for eliminating or dealing with restrictive rules
    - Measure progress and performance
    - Past performance record

# Requirements With Moderate Risks

## 17. Significantly Reduce Cost

- 17i. **Inability to accept out of the box thinking** – level 5, moderate
  - **Mitigation strategy:**
    - Corporate lead discussions and “coaching” on risk taking, out-of-the box thinking, and management ... *just what the commander has been doing lately*
    - Clearly established goals and objectives – *what are we trying to accomplish, level of importance, and “trade space”* ... how far are we willing to go?
- 17g. **Unwillingness to stop doing things** – level 4, moderate
  - **Mitigation strategy:**
    - Corporate lead discussions and “coaching” on risk taking, out-of-the box thinking, and management ... *just what the commander has been doing lately*
    - Clearly established goals and objectives – *what are we trying to accomplish, level of importance, and “trade space”* ... how far are we willing to go?

# Requirements With Moderate Risks

## 18 Measure Performance

- 18C **Inadequate and Changing Baselines** – Level 4, Moderate
  - Mitigation Strategy
- 18A **Inadequate Measures of Performance** – Level 3, Serious
  - Mitigation Strategy
- 18D **Ill-Defined Products** – Level 3, Moderate
  - Mitigation Strategy

# Requirements With Moderate Risks

## 20 Sustain Uncompromised Customer Trust

- 20C **Fluctuating Business Rules** – Level 5, Moderate
- 20 B **Inadequate Information Assurance** – Level 1, Critical
  - Mitigation Strategy:

# Requirements With **Moderate Risks**

## 21 Achieve Customer Intimacy

- 21B **Lack of Resources**– Level 4, Moderate
  - Mitigation Strategy

# Requirements With Moderate Risks

## 23 Advance State of the Art in Test and Analysis

- 23B Lack of Available Skills – Level 3, Serious
  - Mitigation Strategy
- 23A Insufficient Funding to Support the Advancement – Level 3, Moderate
  - Mitigation Strategy

# Requirements With Moderate Risks

## 24 Implement Enterprise Process Management System(Contractor Must Feed Gvt System)

- 24B **Constantly Changing Government Rqmts**
  - Level 4, Moderate
  - Mitigation Strategy
- 24C **Lack of Buy-In** – Level 4, Moderate
  - Mitigation Strategy
- 24D **Unwillingness to Commit the Resources** – Level 4, Moderate
  - Mitigation Strategy

# Requirements With Moderate Risks

## 26 Integrate all of the Above

- 26E **Too Many Interfaces** – Level 4, Moderate
  - Mitigation Strategy
- 26F **Complex Interface Structure** – Level 4, Moderate
  - Mitigation Strategy
- 26B **Poorly Defined Interfaces** – Level 3, Moderate
  - Mitigation Strategy



# Requirements With Moderate Risks

## 26 Integrate all of the Above

- 26A **Incompatible Organizational Structure**– Level 2, Serious
  - Mitigation Strategy
- 26C **Protection of Fiefdoms** – Level 2, Serious
  - Mitigation Strategy

# Requirements with **Low Risks**

## 1. Plan and Conduct Integrated Tests

- 1D Highly Variable Workload
- 1H Energy Costs Too High
- 1L Changing Requirements
- 1N Security Constraints
- 1R Competition for Test Business
- 1S Restrictive Work Rules
- 1M Damage to Propulsion Test Articles
- 1Y Lack of Competent Government Work Force
- 1B No Customers for a Specific Test Complex
- 1C Too Many Customers
- 1U Insufficient Test Support (PMEL, Model Shop, Utilities)
- 1P Damage to Aircraft Test Articles
- 1Q Supply/Logistics Constraints
- 1W Changing Government Policies and Requirements

# Requirements with **Low Risks**

## 2. Operate AEDC Assets

2D Too Much Work

2E Dynamic Workload

## 3. Maintain AEDC Assets

3O Inadequate Functional Interface

3D Too Much Work

3P Changing Government Policies and Requirements

3E Dynamic Workload

## 4. Work Force Management

4A Labor Disputes

4H Closure of UTSI

# Requirements with **Low Risks**

## 5 Modernize AEDC Assets

5K Ineffective Partnerships Cause Wrong Decisions or Missed Opportunities

## 8 Contract Management

8D Corporate 'Reach In'

8B Lack of Corporate Reach Back

## 9 Financial Management

9A Funding Instability

## 10 Market

10A Nebulous Goals

10B Insufficient Funds

10C Insufficient Management Support

# Requirements with **Low Risks**

## 11 Support External Reporting

11B Inability to Meet Short Suspenses

11A Insufficient Experience with Reporting Systems

11C Rapidly Changing Reporting Requirements

## 12 Environmental, Safety, Health and Quality

12A Insufficient Emphasis

12C Lack of Technical Expertise

## 13 Physical and Information Security

13C Failure to Comply with External Directives

# Requirements with **Low Risks**

## 14 Property Accountability

14A Lack of Consistent Controls

14B Increased Cost Due to Loss of Government Equipment

## 16 Improve Efficiency/Productivity

16A Labor Dispute

## 18 Measure Performance

18B Diverse Non-Standard Operations

## 19 Manage Energy

19B Lack of Energy Purchasing Expertise

19C Lack of Energy Conservation Expertise

19A Inadequate Scheduling of Operations vs Utility Costs

# Requirements with **Low Risks**

## 21 Achieve Customer Intimacy

21A Failure to Understand Customer's Needs

## 23 Advance State of the Art in Test and Analysis

23D Inadequate Return on Investment

23C Inadequate Direction from Customers/Business Areas

23E Lack of Tools and Lab Space

## 25 Public Affairs

25B Lack of Insight into AEDC

25A Lack of Trained Media Personnel

## 26 Integrate all of the Above

26D Lack of Co-Located Activities





# Major Requirements Summary

- Plan and Conduct Integrated Tests
- Operate and Maintain AEDC Assets
- Modernize AEDC Assets
- Provide Mission and General Support Services
- Management

**And**

**Achieve Significant Cost Reduction**

# Major Requirements Summary

- **Plan and Conduct Integrated Tests**
  - Includes test planning and execution; analysis and evaluation; test technology; and customer relations
- **Operate and Maintain AEDC Assets**
  - Includes all operation, maintenance, and scheduling of test, plant, and base support infrastructure
- **Modernize AEDC Assets**
  - Includes the modernization and upgrade of test, plant, and base support infrastructure. Also includes the support of long range facility planning and technology development
- **Provide Mission and General Support Services**
  - Includes enabling mission support such as utilities, information technology, supply, transportation, purchasing, labs, and machine and fabrication. Also includes general services such as security, environmental, safety, health, quality, and public affairs
- **Management**
  - Includes overall management and integration of contract tasks and business functions including financial, work force, information, property, and performance measurement
- **Achieve Significant Cost Reduction**
  - Includes the comprehensive planning and execution of initiatives to improve efficiency and productivity, streamline operations, and reduce the cost of testing for AEDC's customers

# Major Risk Summary

- Requirements definition and understanding AEDC
  - Ill defined requirements/outputs ... inadequate understanding of requirements
  - Unable to communicate what and how things are being done
  - Inadequate understanding of what and how things are being done
- Lack of qualified contractor work force (at all levels)
  - Insufficient management & technical knowledge
  - Inability to attract and retain skilled people
  - Improper skill mix
- Non-compliance
  - Security
  - Environmental
  - OSHA
  - ITAR
  - AFIs,etc

# Major Risk Summary (Cont.)

- Inadequate OCI implementation
- Incompatible AEDC and contractor provided management information systems
- Ineffective scheduling
  - Test/Maintenance Conflicts
  - Too accommodating (energy/other cost drivers)
- Resistance to change or unwillingness to explore areas posing higher risks
- Costs grow or reductions don't happen

# Where We Go Next

- Validation by Industry – Response during RFI period is highly desired
- Continued Development of Risk Mitigation
- Implement Mitigation thru the RFP and/or Changes in Government Process/Organization

# Desired Feedback

- Have we identified the right risks?
- Have we correctly assessed the probability and consequences?
- Suggestions and Comments on Mitigation Strategy
- Will an acquisition strategy based on mitigating these risks result in long-term, affordable, technical excellence?